

Serbia's irrigation companies survey

For the FAO

Using Google-survey service, an online survey with 19 questions was circulated to Serbia irrigation companies, including companies that plan, supply, and install irrigation in Serbia.

Survey execution: September-October 2020

Composer of the questionnaire: Eytan Markovitz

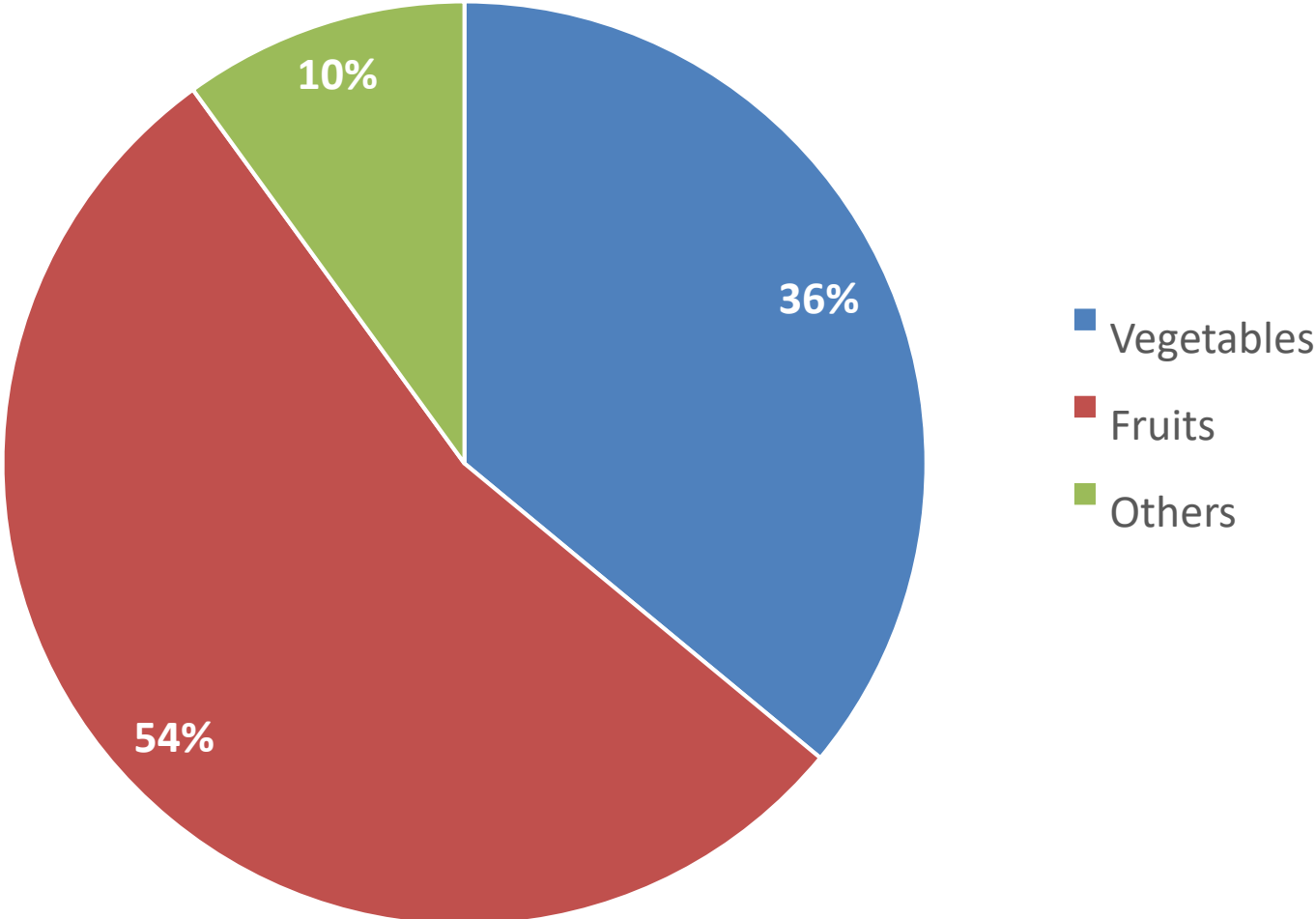
Review and improvements: Zoran Knezevic

Execution and collection: Jovana Raskovic

Supervision and support: Milos Milovanovic

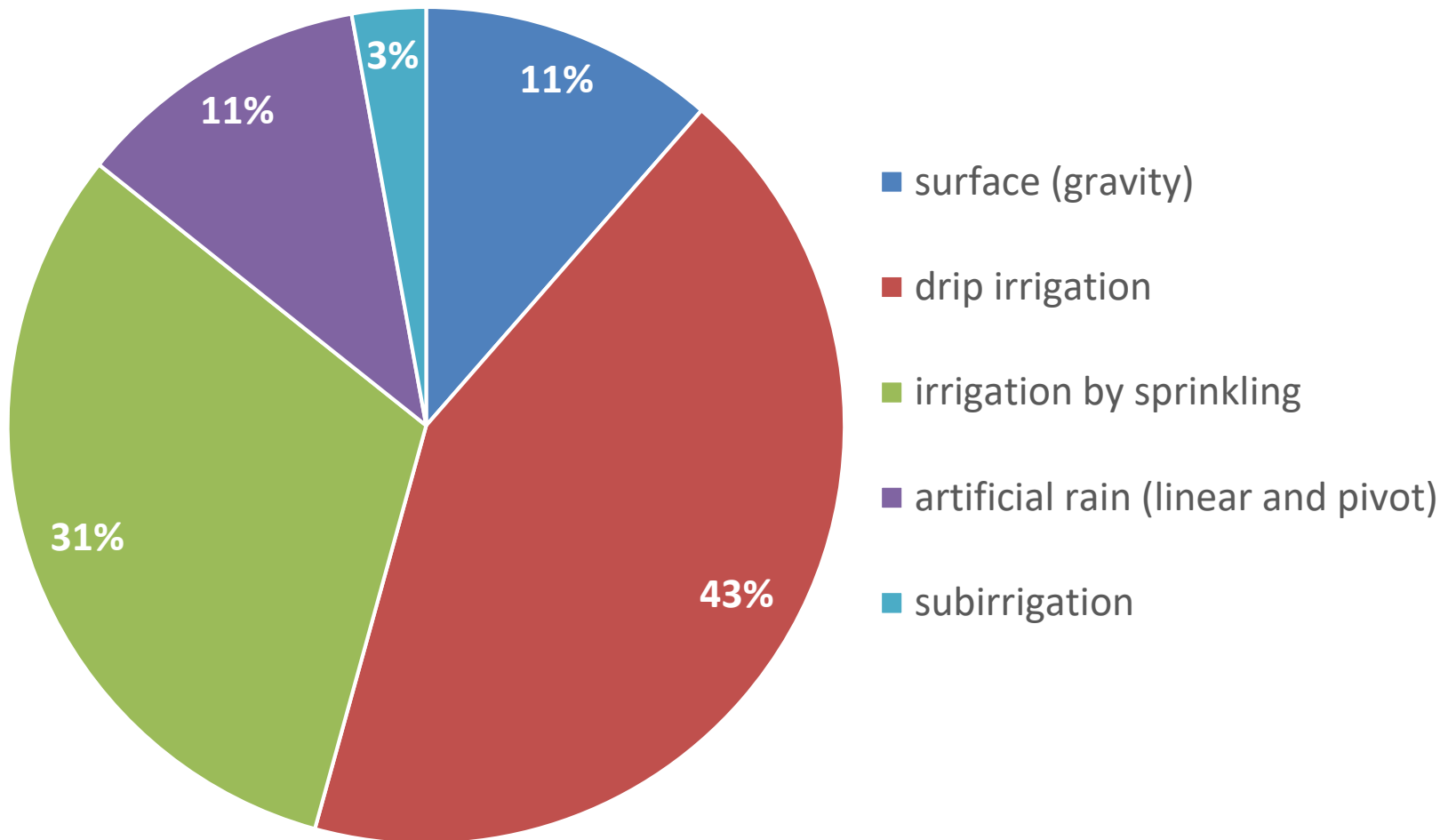
From October 2020 irrigation companies survey

Current irrigation sales in Serbia (Oct. 2020)



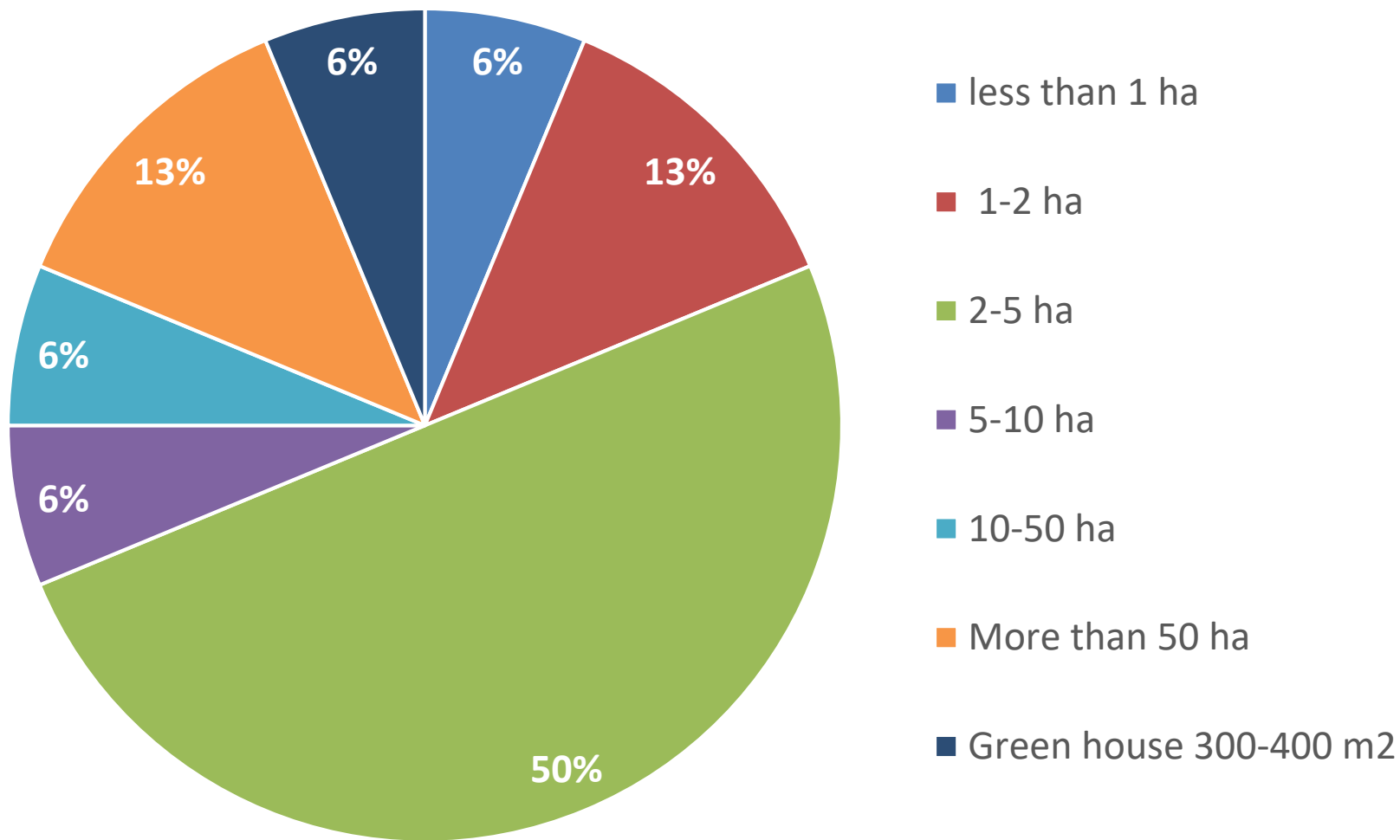
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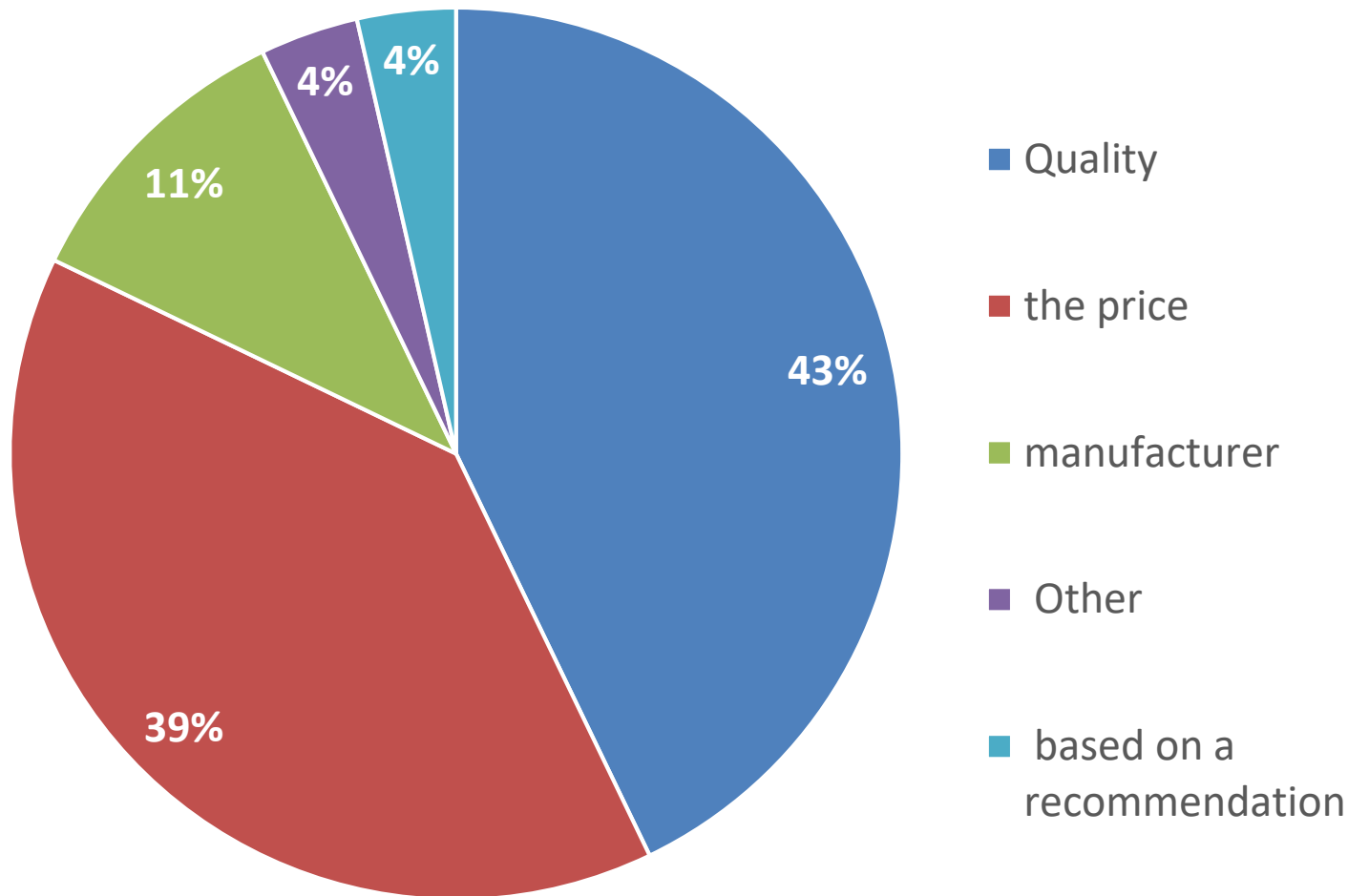
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Current irrigation sales in Serbia (Oct. 2020)



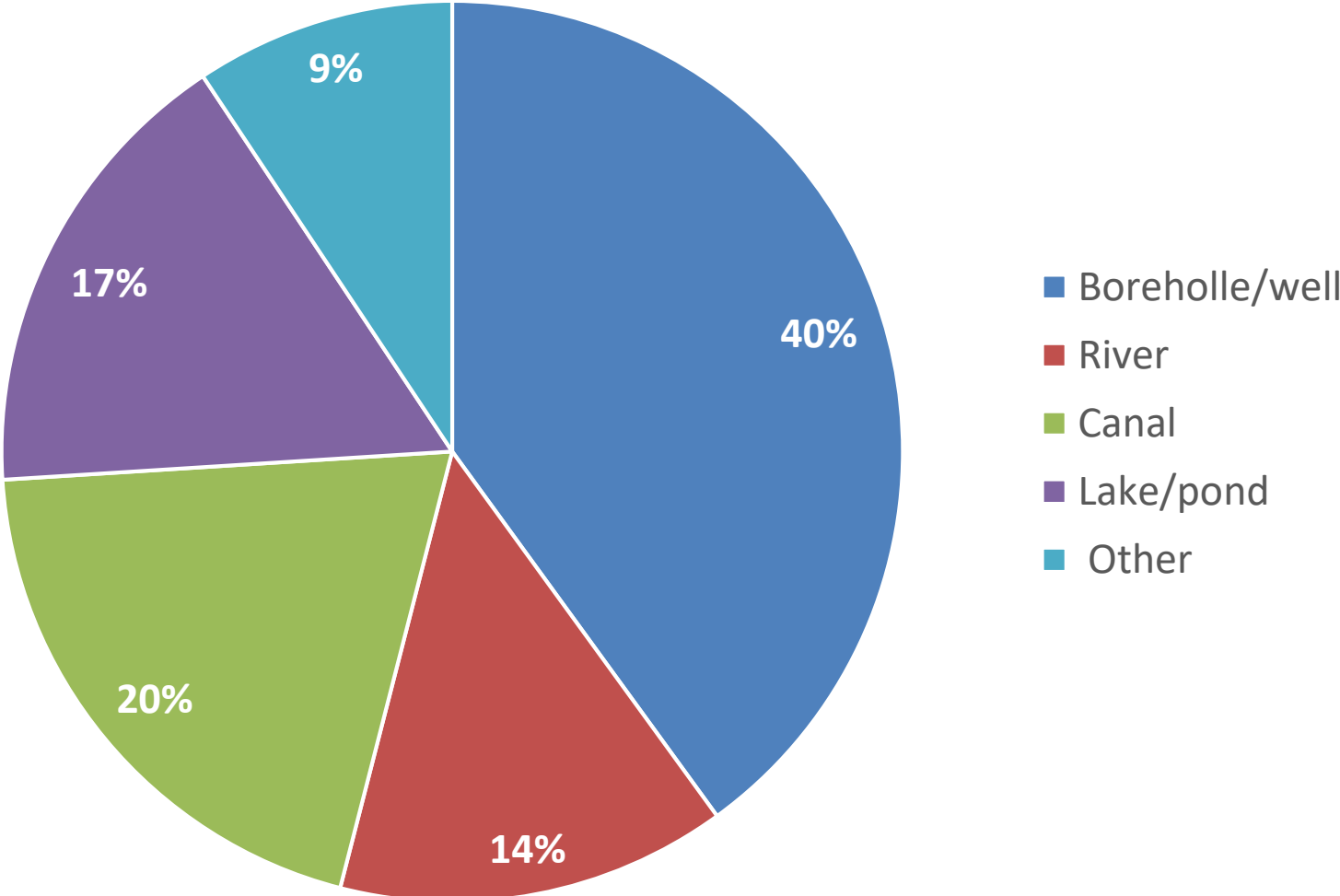
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Customer consideration for irrigation purchasing



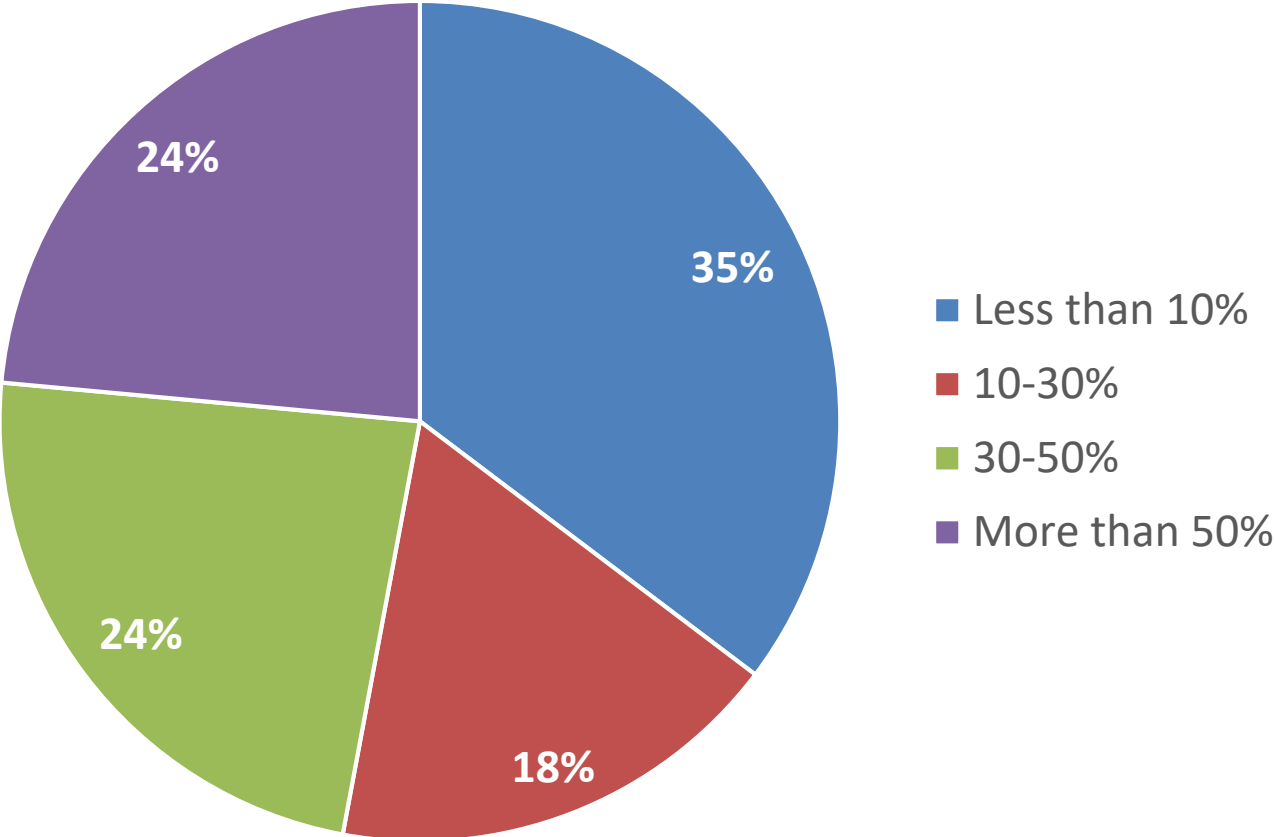
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Common water sources for existing irrigation systems



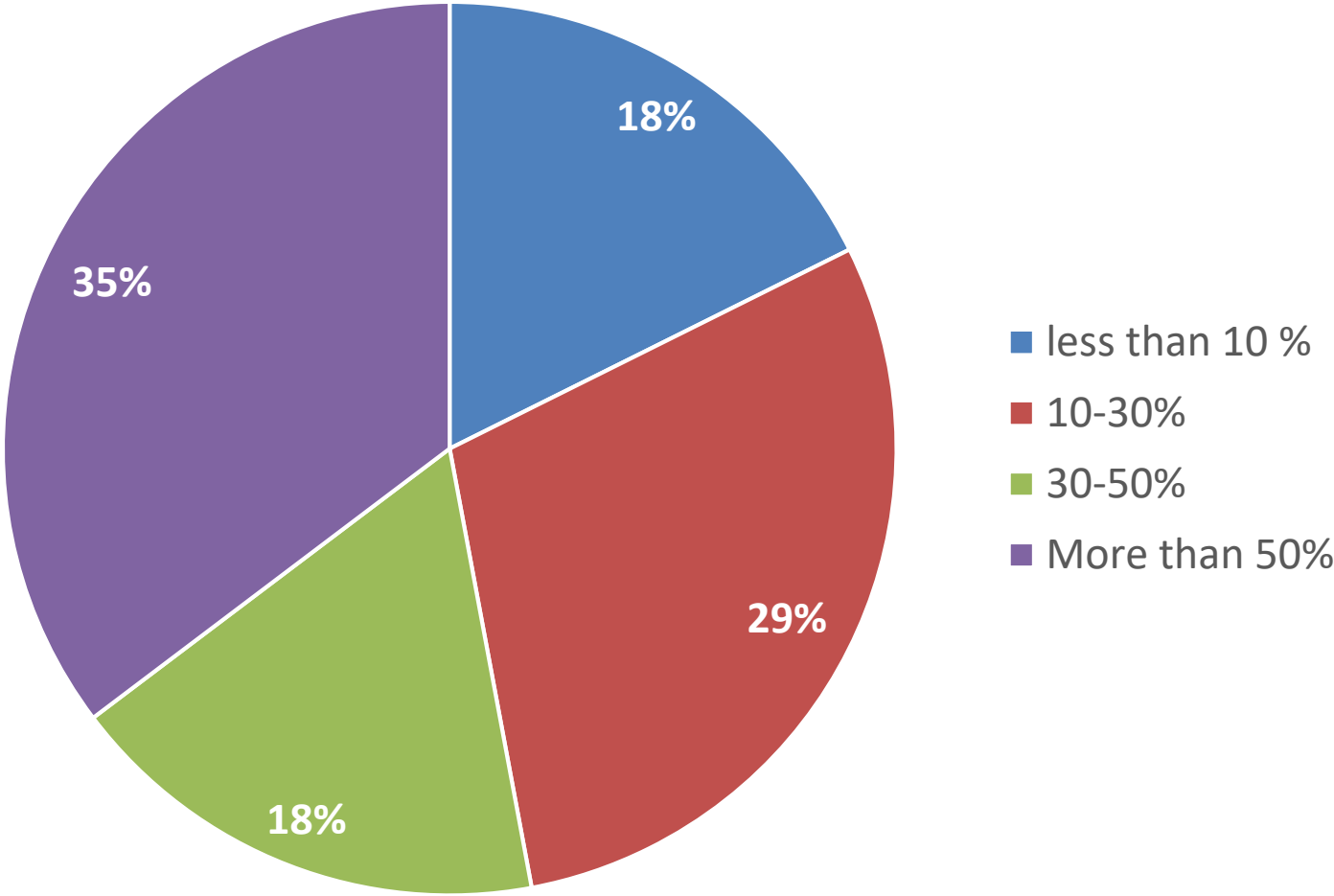
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Use of automation in existing irrigation systems



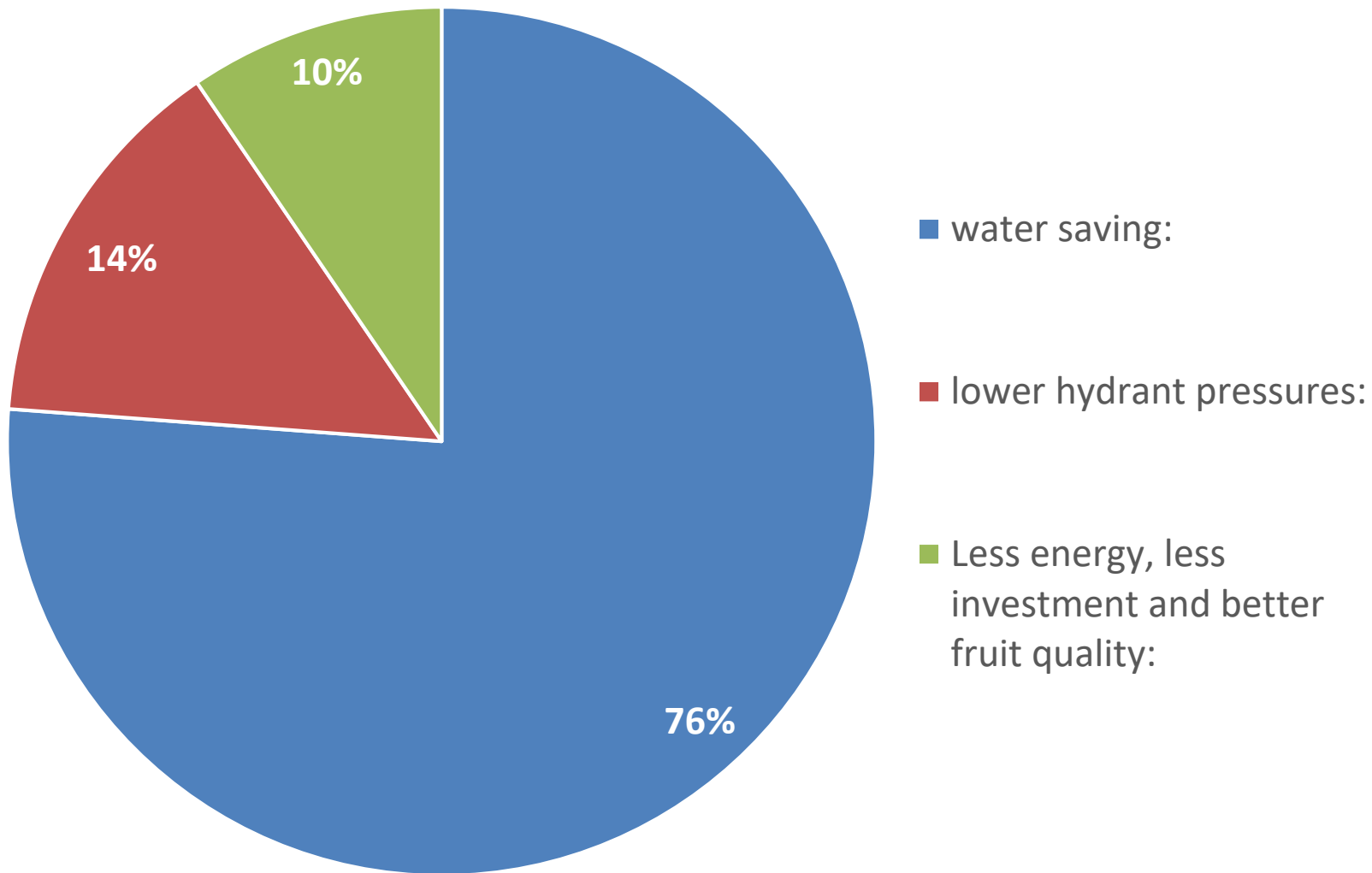
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Use of Fertigation out irrigation systems sold in Serbia



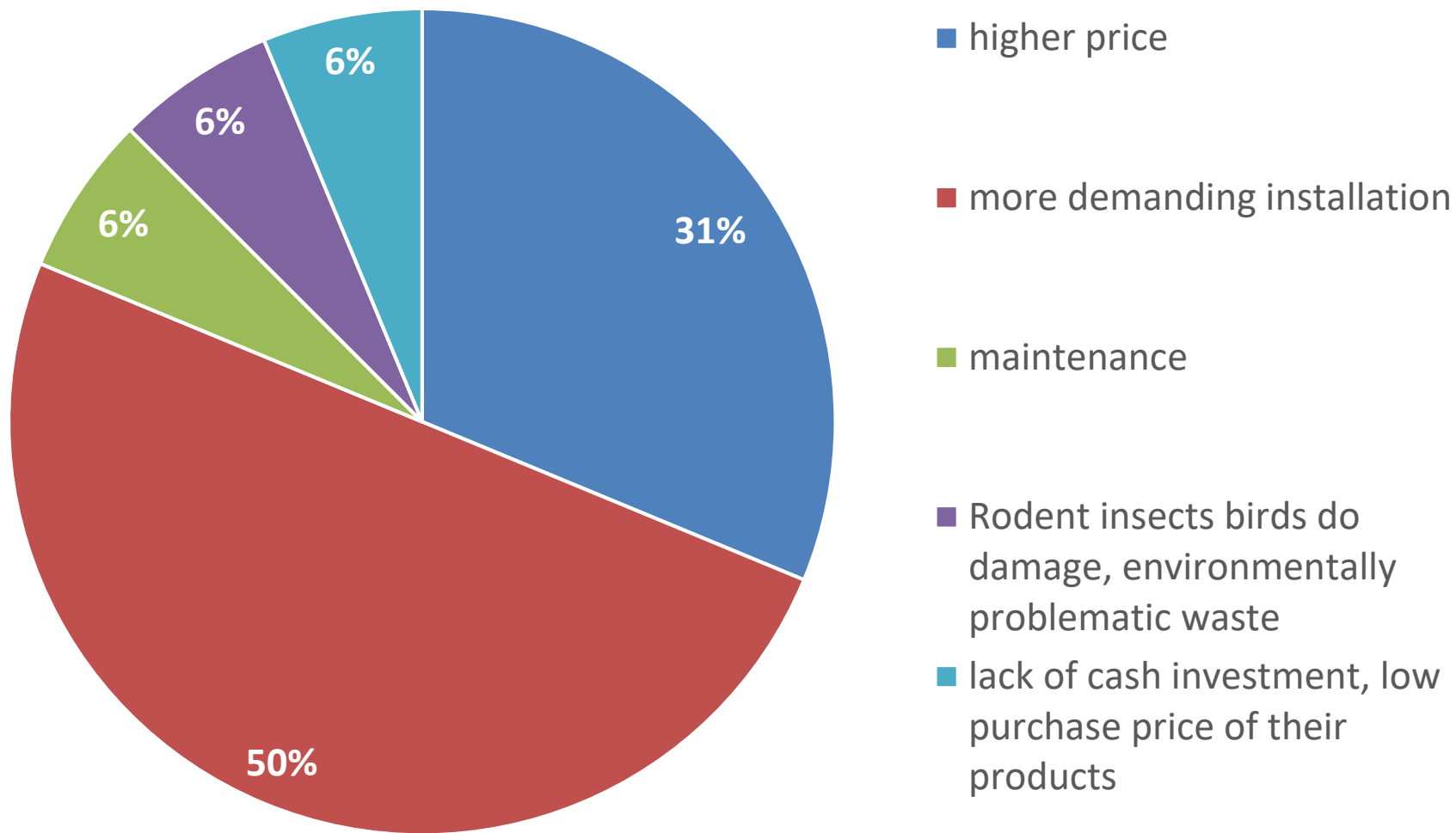
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Why Serbian farmers choose drip irrigation



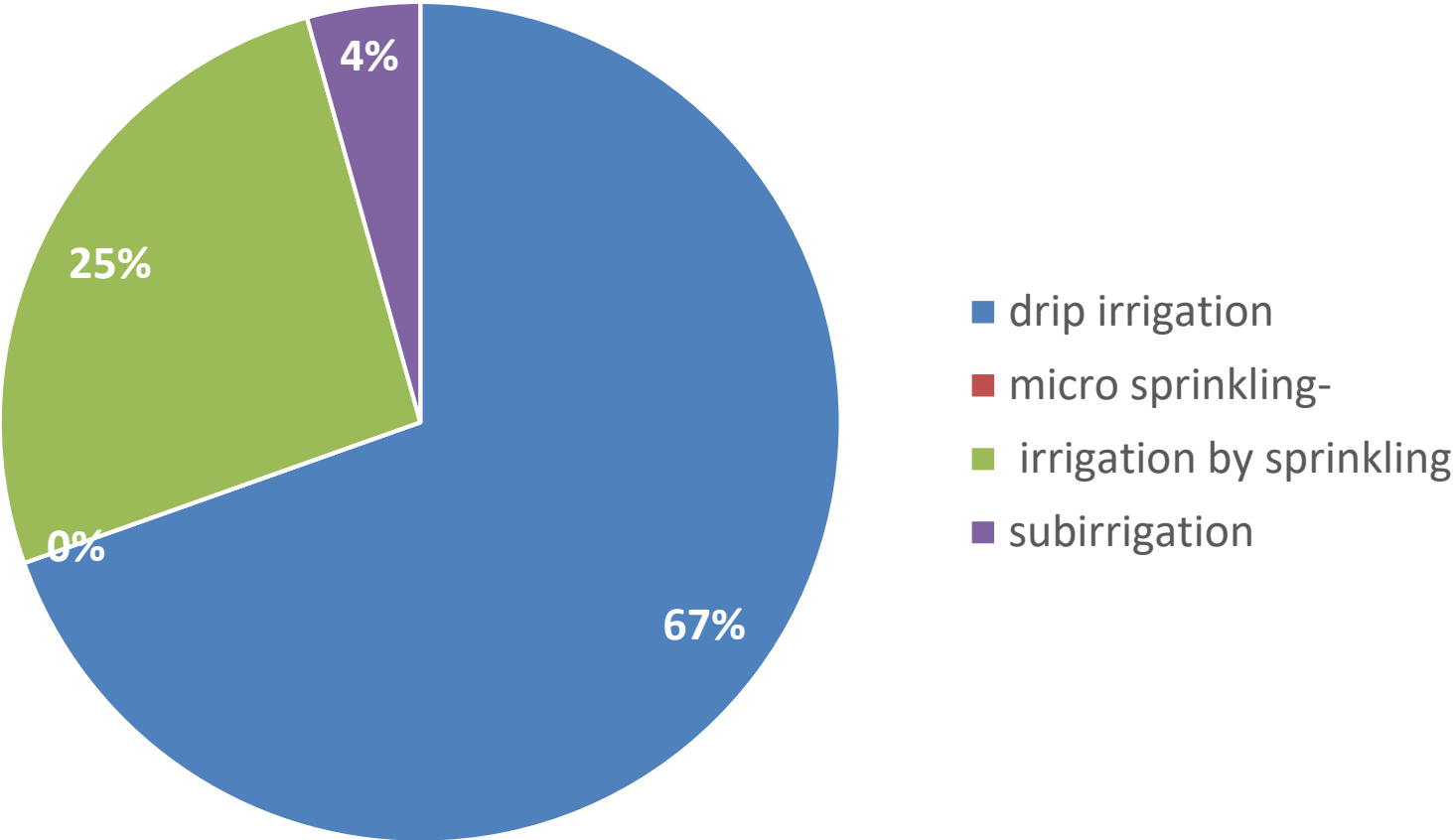
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Drip shortcomings according to Serbian farmers



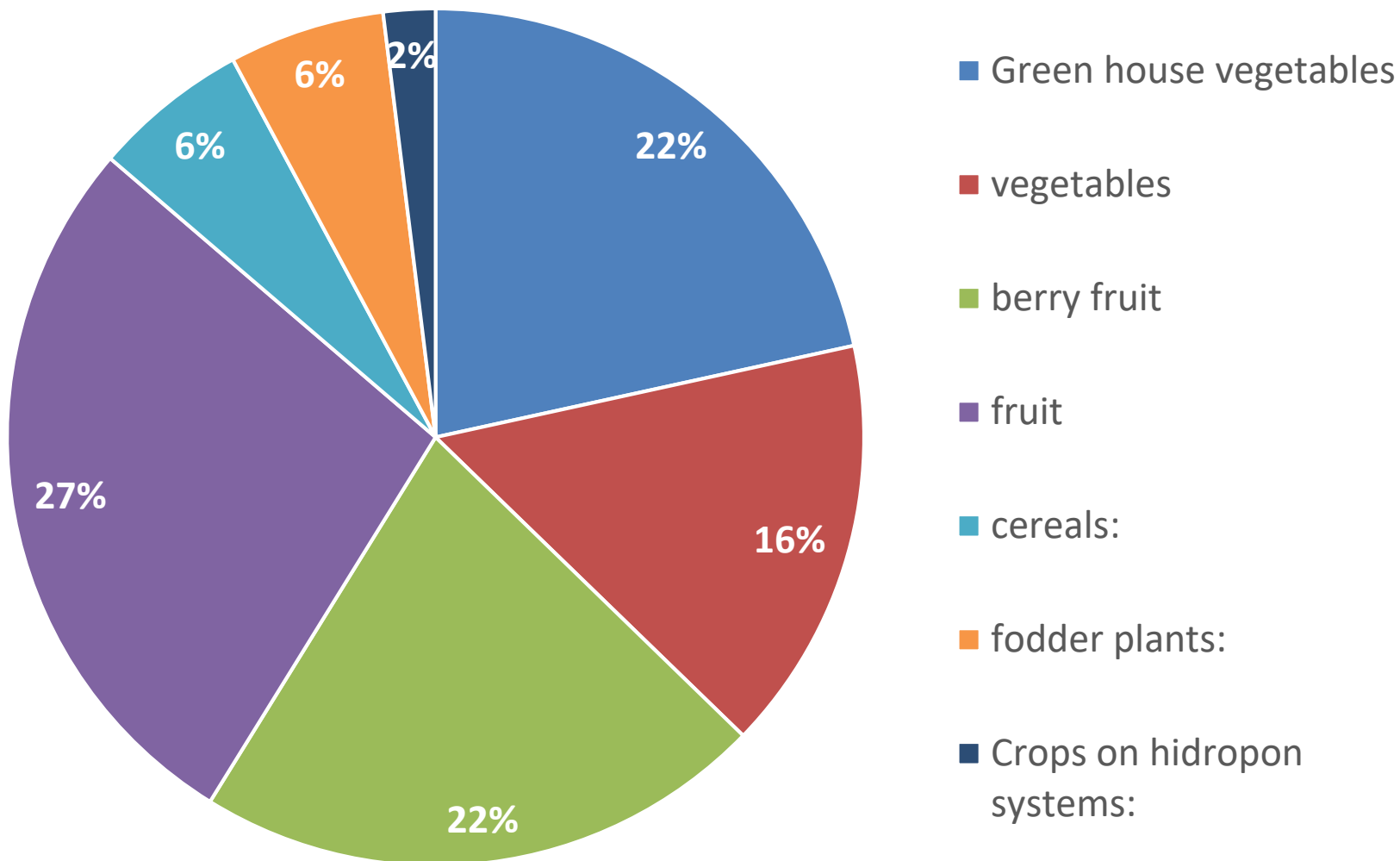
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Common use for Fertigation in Serbia



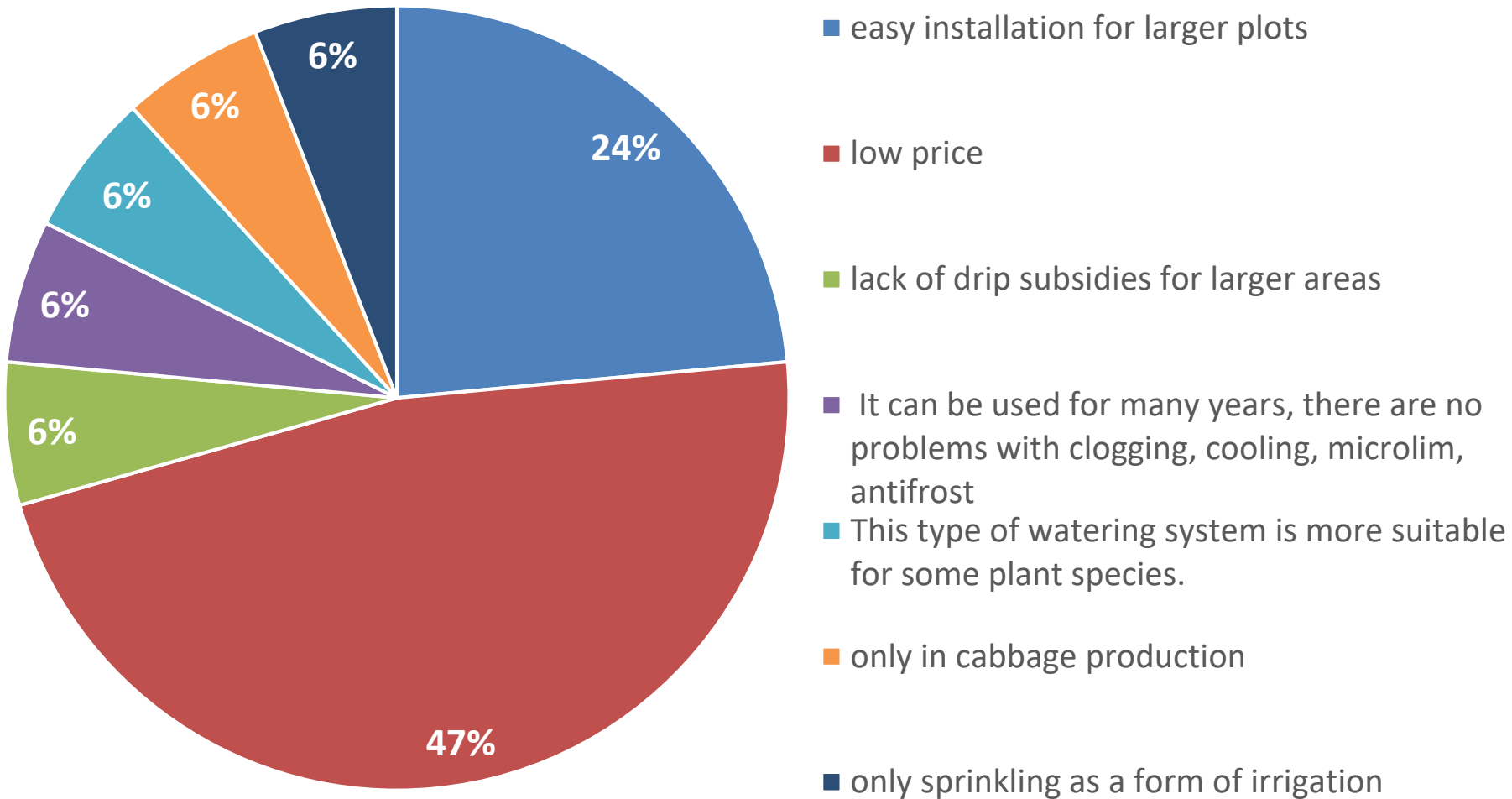
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Common use for Fertigation in Serbia



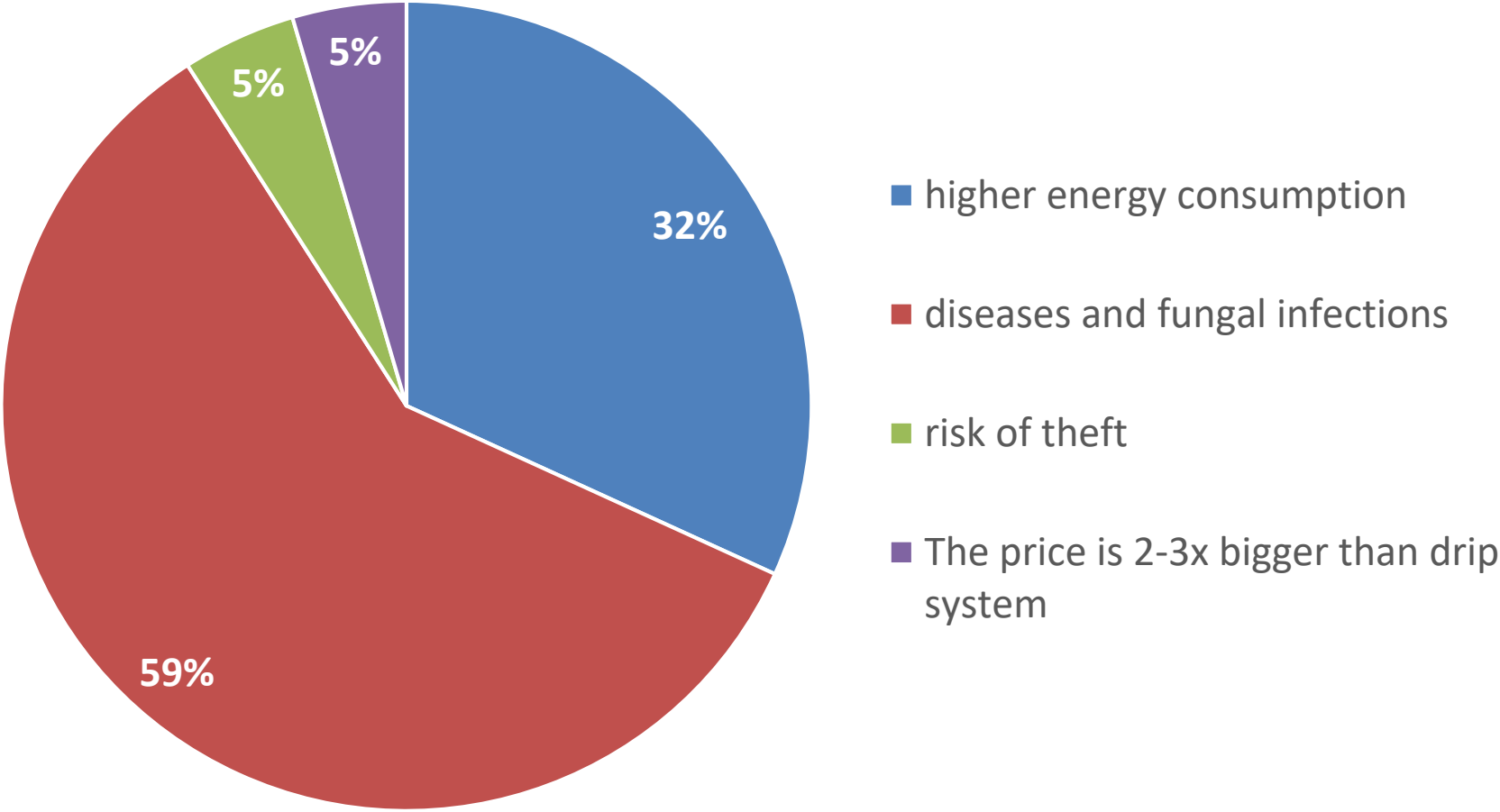
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Why Serbian farmers choose sprinkler irrigation



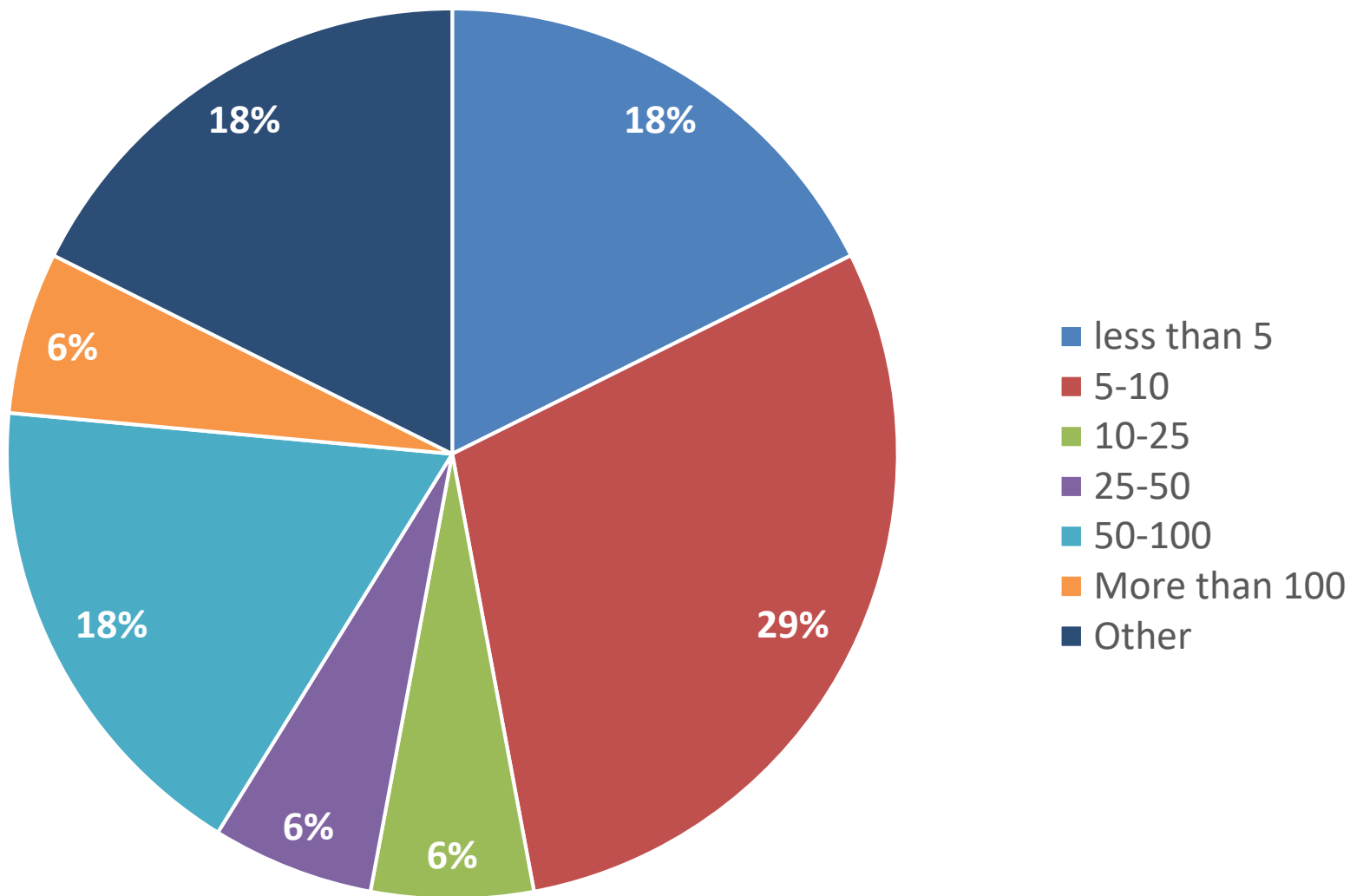
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Sprinklers shortcomings according to Serbian farmers



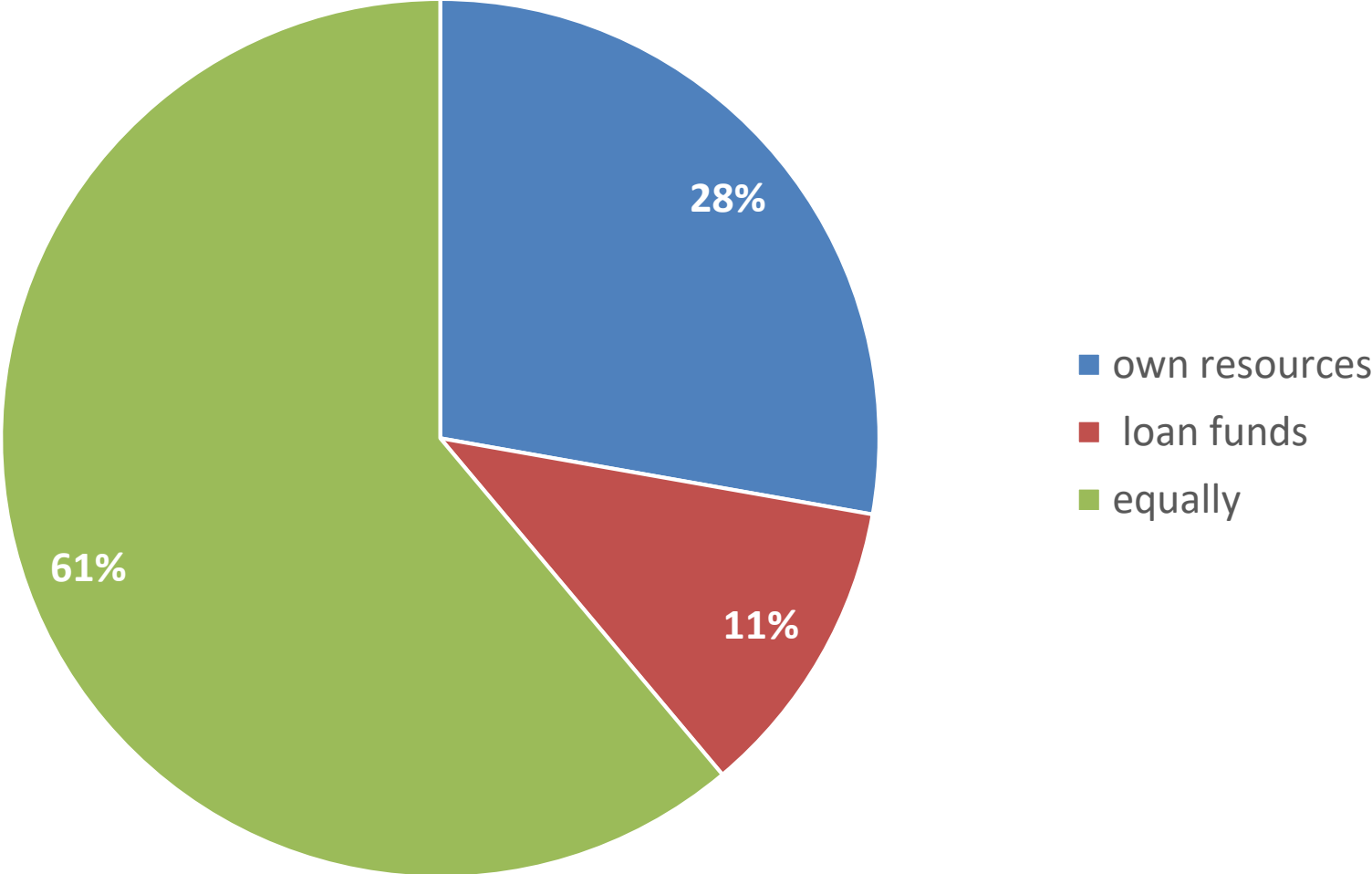
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The price of irrigation purchasing by Serbian farmers (000 Euros)



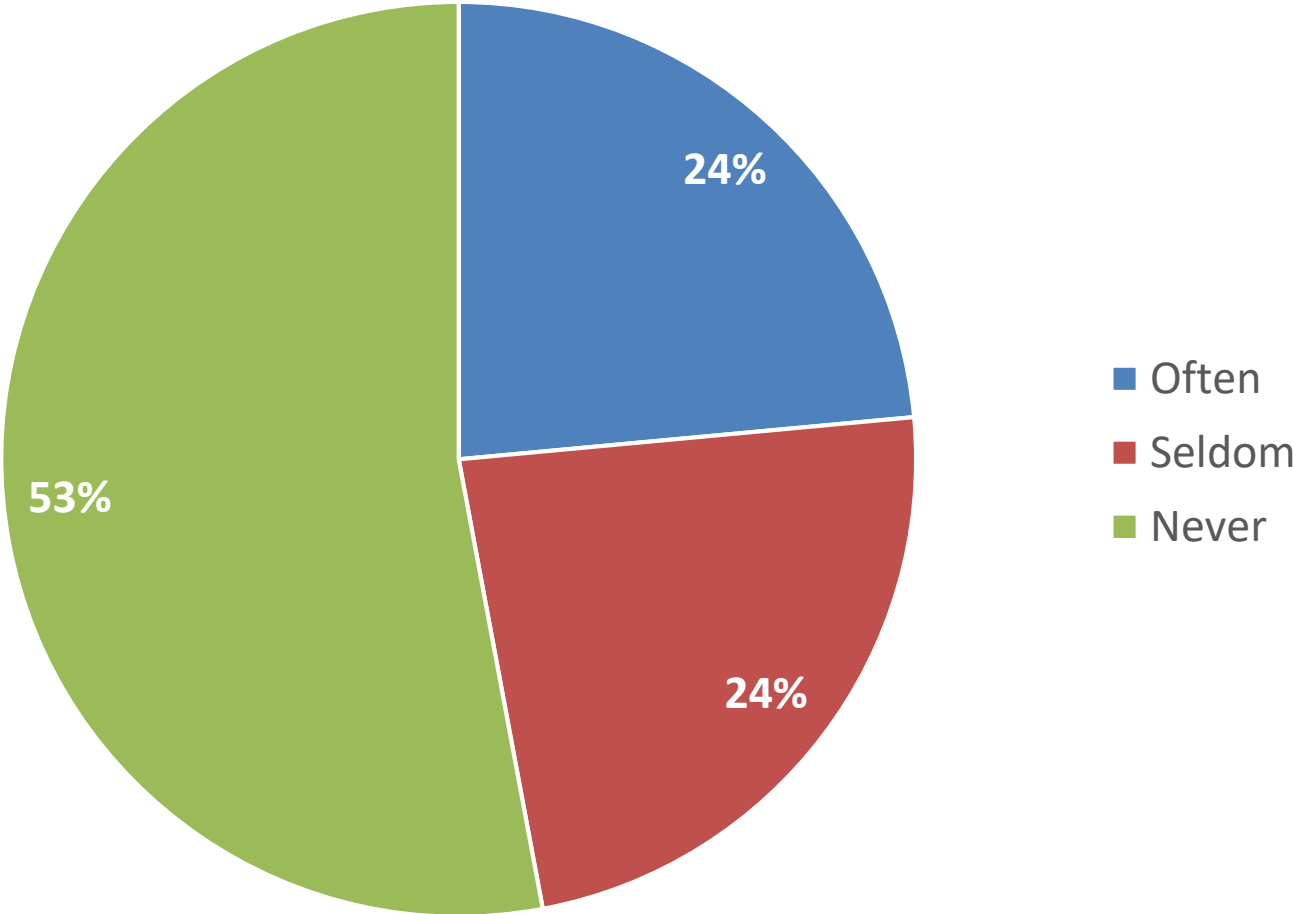
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How Serbian farmers pay for irrigation equipment:



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Funding proposed by Serbian irrigation companies



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The main obstacles for selling more irrigation in Serbia:

1. We are more committed to placing fertilizers from imports.

2. Insufficient information of customers

3. Lack of system - irrigation strategy, no association, chaotic ordering based on irrigation subsidy measures, lack of knowledge, lack of project technical documentation

4. Short deadlines for the subsidy, which are usually in the spring

5. lack of cash investment, low purchase price of their products

6. racing at the lowest possible price

7. lack of investment funds

8. subsidies are not throughout the year

9. Greater investment is needed in infrastructure that will increase the area under irrigation systems.

10. lack of subsidies for farmers

11. Investment is already needed in infrastructure that will make it possible to increase the area under irrigation systems

12. The biggest obstacle is that we are not from Belgrade but from Kraljevo. It is considered that Belgrade companies are much more "professional", and even if they are Israelis, then it is the top

13. Water supply problem-water source

2. Lack of defined procedure for design of irrigation system – as a consequence – presence of companies selling equipment (traders)